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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

SAN FRANCISCO DIVISION

Karen Markham, individually, and  
on behalf of those similarly situated,

Plaintiff,

v.

LESSEREVIL LLC,

Defendant.

CASE NO.

**CLASS ACTION COMPLAINT**

**Demand for Jury Trial**

Plaintiff Karen Markham brings this action on behalf of herself and all others similarly situated against Defendant LESSEREVIL LLC. Plaintiff makes the following allegations pursuant to the investigation of counsel and based upon information and belief, except as to the allegations specifically pertaining to herself, which are based on personal knowledge.

### NATURE OF THE ACTION

“Over years of success in building our grain-free puffed snacks portfolio, we’ve always thought **the toddler set would make for fertile ground** for our innovation....”

*Charles Coristine, Defendant’s Chief Executive Officer*<sup>1</sup>

1. This case arises from Defendant’s deceptive and misleading practices with respect to its marketing and sale of its “Lil Puffs” food products (the “Products” or “Product”).<sup>2</sup>

2. Defendant manufactures, sells, and distributes the Products using a marketing and advertising campaign focused on claims that appeal to health-conscious consumers.

3. Parents, relatives, and other caretakers are increasingly aware of the need to provide healthy food for children that promotes physical development, especially at the critical age of less than two years old.

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<sup>1</sup> *LesserEvil launches Organic Lil' Puffs line for toddlers*, SNACK FOOD & WHOLESALE BAKERY (Feb. 8, 2021), <https://www.snackandbakery.com/articles/96224-lesserevil-launches-organic-lil-puffs-line-for-toddlers>.

<sup>2</sup> The following Lil Puffs flavors are included in this definition: Veggie Blend, Strawberry Beet, Sweet Potato Apple, and Non-Dairy Cheddar.

1           4. Defendant engages in a deceptive marketing campaign to convince  
2 consumers that the Products are nutritious and healthful to consume, and are more  
3 healthful than similar products.

4           5. California and FDA regulations explicitly prohibit certain nutrient  
5 content claims on foods intended for children under the age of two. *See* 21 C.F.R. §  
6 101.13(b)(3). Intending to profit from parents' and caretakers' increasing desire to  
7 purchase food for young children that provides physical health benefits, Defendant  
8 misbrands its baby and toddler food products by making nutrient content claims on  
9 the product packages that are strictly prohibited by the Food and Drug  
10 Administration ("FDA"). Moreover, the nutrient content claims on Defendant's  
11 products mislead purchasers into believing that the Products provide physical health  
12 benefits for children under two years of age in order to induce parents into  
13 purchasing Defendant's products. In fact, the Products are harmful both nutritionally  
14 and developmentally for children under two.

15           6. Instead of complying with these regulations, Defendant specifically uses  
16 nutrient content claims on its Products that are specifically targeted to children  
17 under the age of two.

18           7. For example, Defendant prominently claims that is "healthier" than  
19 competitors on its Product:  
20

21  
22  
23  
24           **Making healthier, less processed,**  
25           **earth-friendly snacking accessible**  
26           **to everyone**  
27  
28

8. Further, the Products include many additional nutrient content claims:



9. However, the use of nutrient content claims is false, misleading, and deceptive because Defendant's Products contain high amounts of unsafe fats which increase the risk of severe health issues, including coronary heart disease – the number one killer of Americans every year.

10. Additionally, further in violation of federal and state regulations, Defendant makes nutrient content claims on the labeling of its Products, without making mandatory disclosures, in an effort to mislead and deceive consumers that the Products are healthy.

11. Reasonable consumers purchased the Products believing, among other things, that they were accurately represented. Specifically, reasonable consumers believed that the Products contained accurate label information and representations. Reasonable consumers would not have purchased the Products if they had known about the misrepresentations and omissions, or would have purchased them on different terms.

12. In stark contrast to the healthy representations, Defendant's Products contain unhealthy levels of saturated fat. In its discussion of saturated fat, the

1 American Heart Association states, “Decades of sound science has proven it can raise  
2 your “bad” cholesterol and put you at higher risk for heart disease.”<sup>3</sup>

3 13. Cardiovascular Disease is the leading cause of death for men and women  
4 in the United States, taking one life every 37 seconds.<sup>4</sup>

5 14. Plaintiff brings this action individually and on behalf of those similarly  
6 situated and seeks to represent a Nationwide Class and a California Class. Plaintiff  
7 seeks damages, interest thereon, reasonable attorneys’ fees and costs, restitution,  
8 other equitable relief, and disgorgement of all benefits Defendant has enjoyed from  
9 its unlawful and/or deceptive business practices, as detailed herein. In addition,  
10 Plaintiff seeks injunctive relief to stop Defendant’s unlawful conduct in the labeling  
11 and marketing of the Products and conduct a corrective advertising campaign.  
12  
13  
14

### 15 JURISDICTION AND VENUE

16 15. This Court has personal jurisdiction over Defendant. Defendant  
17 purposefully avails itself of the California consumer market and distributes the  
18 Products to many locations within this District and hundreds of retail locations  
19 throughout the State of California, where the Products are purchased by thousands of  
20 consumers every day.  
21

22 16. This Court has original subject-matter jurisdiction over this proposed  
23 class action pursuant to 28 U.S.C. § 1332(d), which, under the provisions of the Class  
24 Action Fairness Act (“CAFA”), explicitly provides for the original jurisdiction of the

25 <sup>3</sup> American Heart Association, *Saturated Fat*, <http://www.heart.org/en/healthy-living/healthy-eating/eat-smart/fats/saturated-fats>.  
26

27 <sup>4</sup> Heron M., *Deaths: Leading causes for 2017*, NATIONAL VITAL STATISTICS REPORTS;  
28 vol. 68 no. 6, National Center for Health Statistics. 2019 available at  
[https://www.cdc.gov/nchs/data/nvsr/nvsr68/nvsr68\\_06-508.pdf](https://www.cdc.gov/nchs/data/nvsr/nvsr68/nvsr68_06-508.pdf).

1 federal courts in any class action in which at least 100 members are in the proposed  
 2 Plaintiff class, any member of the Plaintiff class is a citizen of a State different from  
 3 any defendant, and the matter in controversy exceeds the sum of \$5,000,000.00,  
 4 exclusive of interest and costs. Plaintiff alleges that the total claims of individual  
 5 members of the proposed Class (as defined herein) are well in excess of \$5,000,000.00  
 6 in the aggregate, exclusive of interest and costs.

7 17. Venue is proper in this District under 28 U.S.C. § 1391(a). Plaintiff's  
 8 purchases of Defendant's Products, substantial acts in furtherance of the alleged  
 9 improper conduct, including the dissemination of false and misleading information  
 10 regarding the nature, quality, and/or ingredients of the Products, occurred within this  
 11 District and the Defendant conducts business in this District.

### 12 DIVISIONAL ASSIGNMENT

13  
 14 18. Pursuant to Civil Local Rule 3-2(c-d), a substantial part of the events  
 15 giving rise to the claims arose in Contra Costa County, and this action should be  
 16 assigned to the San Francisco Division.

### 17 PARTIES

18 19. Plaintiff Karen Markham is a citizen of California.

19  
 20 a. Prior to purchase, Plaintiff saw and relied on Defendant's marketing and  
 21 labeling representing that the Products were healthy, healthful, and a  
 22 healthier alternative to the competition.

23 b. Plaintiff has purchased the Product on multiple occasions within the  
 24 past two years from stores located in Contra Costa County, California.  
 25 She has purchased the Veggie Blend flavor. Plaintiff's most recent  
 26 purchase of the Product occurred in March 2022 from a Walmart store  
 27 located in Antioch, CA.  
 28

1           20. Plaintiff purchased the Products for consumption by children under the  
2 age of two years old. When Plaintiff saw Defendant's misrepresentations prior to and  
3 at the time of purchase, she relied on Defendant's prominent representations and  
4 claims about the Products. Specifically, that it was healthy, healthful, and a healthier  
5 alternative to the competition. Defendant emphasizes these representations in the  
6 marketing and on the labeling of the Product.  
7

8           21. Plaintiff relied on the Defendant's representations, including but not  
9 limited to, the "healthier," "0 Grams Sugar," and "Good Fat from Organic Coconut  
10 Oil" representations made on the Products.  
11

12           22. Plaintiff understood these representations to mean that the Product was  
13 healthy, healthful, better for them, and a healthier alternative to the competition.  
14 Had Plaintiff known the truth – that it failed to conform to those representations,  
15 and rather, it contained dangerously high levels of saturated fats – Plaintiff would  
16 not have purchased the Product at a premium price.  
17

18           23. Plaintiff has enjoyed purchasing the Products in the past. If she could be  
19 assured through prospective injunctive relief that the Products are properly labeled,  
20 she would consider purchasing the Products in the future.

21           24. Plaintiff brings the claims below seeking damages, actual and statutory,  
22 as well as injunctive relief.  
23

24           25. Defendant LESSEREVIL LLC is a Connecticut limited liability company  
25 with its principal place of business in Danbury, CT.

26           a. Defendant produces, markets, and distributes its consumer food  
27 products in retail stores throughout the United States.  
28

1           26. Plaintiff reserves the right to amend this Complaint to add different or  
2 additional defendants, including without limitation any officer, director, employee,  
3 supplier, or distributor of Defendant who have knowingly and willfully aided,  
4 abetted, or conspired in the false and deceptive conduct alleged herein.  
5

6  
7                           **SUBSTANTIVE ALLEGATIONS**

8           **A. Defendant Makes, Markets, and Sells the Product to Consumers.**

9           27. Defendant manufactures, labels, distributes, advertises, and sells the  
10 Products.

11           28. Defendant markets and labels the Product with the representations and  
12 omissions as described herein. Specifically, the Product's label contains: (1) the  
13 nutrient content claim that it is "healthier," (2) additional health focused nutrient  
14 content claims, (3) toddler and young children-focused statements, and (4) the  
15 omission of the required disclosure statement on the label concerning saturated fat  
16 which puts the these claims in proper context.  
17

18           29. The Product:  
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30. In the above examples, Defendant claims that each Product is “healthier.”

31. Each Product also makes numerous additional nutrient content claims including, but not limited to, “Good Fat from Organic Coconut Oil” and “0g Sugar.”

32. Additionally, the Defendant notably omits the disclosure statement concerning the high levels of saturated fat as required for products that make nutrient content claims and also have high levels of saturated fat.

**B. The Products Are Intended Specifically for Use by Infants and Children Less Than 2 Years of Age.**

33. The Products are intended specifically for use by young children less than 2 years of age.

34. The front of the Product states “TODDLER 12+ MONTHS.”



35. The back of the Product includes references to “TODDLER” consumption.



36. In-store marketing describes the Products as “TODDLER SNACKS.”



37. LesserEvil CEO, Charles Coristine, describes the Products as “specifically for toddlers.”<sup>5</sup>

38. Further, in discussing the Products, he describes toddlers as “fertile ground” to grow the company.<sup>6</sup>

<sup>5</sup> Barbara Sax, *It's Snack Time!*, PROGRESSIVE GROCER (Jan. 19, 2021), <https://progressivegrocer.com/its-snack-time>.

<sup>6</sup> *New food and beverage products for children*, FOOD BUSINESS NEWS, <https://www.foodbusinessnews.net/media/photos/4236-new-food-and-beverage-products-for-children>.

39. The CDC considers a “toddler” to be a child between the ages of one to three years old.<sup>7</sup>

40. The Products are specifically marketed for use by children under two years old.

### C. Defendant’s Website Repeats Similar “Healthy” for Kids Representations.

41. Defendant’s website, which is prominently featured on the Product’s packaging, repeats similar representations that the Product is “healthy” for children.

42. For example, the website includes the following statements concerning the Product:

#### WHAT ARE SOME HEALTHY SNACKS FOR A CHILD?

If you’re looking for a delicious healthy snack that your kids will love to eat, we’ve got a variety of fun healthy snacks that are sure to be a hit with your little ones.

a.

#### OUR HEALTHY SNACKS FOR KIDS

We love snacks and we know you do, too! When looking for healthy snacks for kids, we’ve created a collection of nutritious options that are tasty, fun, and easy to grab for on-the-go snacking! At LesserEvil, you can find a wide range of snacks that are both delicious and way better for your little one(s) than many of the processed snacks you find at the grocery store. Our healthy snacks for kids are all gluten-free, grain-free, kosher, vegan, USDA organic, and Non-GMO. Shop the collection with the confidence you are providing healthy nutritious snack options!

b.

<sup>7</sup> CDC, *Toddlers (1-2 years of age)*, <https://www.cdc.gov/ncbddd/childdevelopment/positiveparenting/toddlers.html>.

## WHAT HEALTHY SNACKS CAN I BUY FOR KIDS?

While there are tons of different healthy snack options out there, it can be hard to find a snack that is both parent and kid approved. Our snacks were designed to help! Our product line's inception was a direct result of wanting a snack option that was simple, clean and delicious. Build a box of our Lil' Puffs so your crew can try all of the various flavors!

c.

### **D. The Products Contain High Levels of Saturated Fat.**

43. Defendant's Product contains high levels of saturated fat.

44. As demonstrated by the studies cited below, consuming the Product is unhealthy as it increases risk of CHD, stroke, and other morbidity.

45. The Product contains saturated fat levels that exceed thresholds of concern as dictated by the FDA.

46. The level of saturated fat in the Products exceeds the levels required to make the "healthier" claims to products intended for adult consumption.

### **E. Saturated Fat Consumption Increases the Risk of Cardiovascular Disease and Other Morbidity**

47. Cholesterol is a waxy, fat-like substance found in the body's cell walls. The body uses cholesterol to make hormones, bile acids, vitamin D, and other substances. The body synthesizes all the cholesterol it needs, which circulates in the bloodstream in packages called lipoproteins, of which there are two main kinds—low density lipoproteins, or LDL cholesterol, and high-density lipoproteins, or HDL cholesterol.

48. LDL cholesterol is sometimes called "bad" cholesterol because it carries cholesterol to tissues, including the arteries. Most cholesterol in the blood is LDL cholesterol.

49. HDL cholesterol is sometimes called "good" cholesterol because it takes excess cholesterol away from tissues to the liver, where it is removed from the body.

50. Total and LDL cholesterol blood levels are two of the most important risk factors in predicting coronary heart disease (CHD), with higher total and LDL cholesterol levels associated with increased risk of CHD.<sup>8</sup>

51. High LDL cholesterol levels are dangerous because “[e]levated blood LDL cholesterol increases atherosclerotic lipid accumulation in blood vessels.”<sup>9</sup> That is, if there is too much cholesterol in the blood, some of the excess may become trapped along artery walls. Built up formations of cholesterol on arteries and blood vessels are called plaque. Plaque narrows vessels and makes them less flexible, a condition called atherosclerosis.

52. Thus, “[f]or the health of your heart, lowering your LDL cholesterol is the single most important thing to do.”<sup>10</sup>

53. The consumption of saturated fat negatively affects blood cholesterol levels because the body reacts to saturated fat by producing cholesterol. More specifically, saturated fat consumption causes coronary heart disease by, among other things, “increas[ing] total cholesterol and low-density lipoprotein (LDL) cholesterol.”<sup>11</sup>

<sup>8</sup> See, e.g., Dr. Dustin Randolph, *Coconut Oil Increases Cardiovascular Disease Risk and Possible Death Due to Heart Attacks and Stroke* (Sept. 19, 2015) (“Heart attack and stroke risk can be largely predicted based on total and LDL cholesterol levels in people” because “as cholesterol levels increase so does one’s risk of symptomatic and deadly heart disease.”), available at <http://www.pursueahealthyyou.com/2015/04/coconut-oil-increasescardiovascular.html>.

<sup>9</sup> USDA Center for Nutrition Policy and Promotion, *Dietary Saturated Fat and Cardiovascular Health: A Review of the Evidence*, Nutrition Insight 44 (July 2011) [hereinafter, “USDA Review of the Evidence”].

<sup>10</sup> Pritikin Longevity Center, *Is Coconut Oil Bad for You?*, available at <https://www.pritikin.com/your-health/healthy-living/eating-right/1790-is-coconut-oil-badfor-you.html>.

<sup>11</sup> USDA Review of the Evidence, *supra* note 9.

54. Moreover, “[t]here is a positive linear trend between total saturated fatty acid intake and total and low-density lipoprotein (LDL) cholesterol concentration and increased risk of coronary heart disease (CHD).”<sup>12</sup>

55. This linear relationship between saturated fat intake and risk of coronary heart disease is well established and accepted in the scientific community.

56. For example, the Institute of Medicine’s Dietary Guidelines Advisory Committee “concluded there is strong evidence that dietary [saturated fatty acids] SFA increase serum total and LDL cholesterol and are associated with increased risk of [cardiovascular disease] CVD.”<sup>13</sup>

57. In addition, “[s]everal hundred studies have been conducted to assess the effect of saturated fatty acids on serum cholesterol concentration. In general, the higher the intake of saturated fatty acids, the higher the serum total and low density lipoprotein (LDL) cholesterol concentrations.”<sup>14</sup>

58. Importantly, there is “no safe level” of saturated fat intake because “any incremental increase in saturated fatty acid intake increases CHD risk.”<sup>15</sup>

59. For this reason, while the Institute of Medicine sets tolerable upper intake levels (UL) for the highest level of daily nutrient intake that is likely to pose

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<sup>12</sup> Institute of Medicine, *Dietary Reference Intakes for Energy, Carbohydrate, Fiber, Fat, Fatty Acids, Cholesterol, Protein, and Amino Acids*, at 422 (2005) [hereinafter “IOM Dietary Reference Intakes”], available at [http://www.nap.edu/catalog.php?record\\_id=10490](http://www.nap.edu/catalog.php?record_id=10490).

<sup>13</sup> USDA Review of the Evidence, *supra* note 9.

<sup>14</sup> IOM Dietary Reference Intakes, *supra* note 12.

<sup>15</sup> *Id.* at 422.

1 no risk of adverse health effects to almost all individuals in the general population,  
2 “[a] UL is not set for saturated fatty acids.”<sup>16</sup>

3 60. In addition, “[t]here is no evidence to indicate that saturated fatty acids  
4 are essential in the diet or have a beneficial role in the prevention of chronic  
5 diseases.”<sup>17</sup>

6 61. Further, “[i]t is generally accepted that a reduction in the intake of SFA  
7 [saturated fatty acids] will lower TC [total cholesterol] and LDL-cholesterol.”<sup>18</sup>

8 62. For these reasons, “reduction in SFA intake has been a key component of  
9 dietary recommendations to reduce risk of CVD.”<sup>19</sup>

10 63. The Institute of Medicine’s Dietary Guidelines for Americans, for  
11 example, “recommend reducing SFA intake to less than 10 percent of calories.” And  
12 “lowering the percentage of calories from dietary SFA to 7 percent can further reduce  
13 the risk of CVD.”<sup>20</sup>

14 64. Professor Frank Sacks from Harvard’s T.H. Chan School of Public  
15 Health believes that “[t]he evidence that saturated fat causes atherosclerosis and  
16 heart disease is compelling.”<sup>21</sup>

17  
18  
19  
20  
21 <sup>16</sup> *Id.*

22 <sup>17</sup> *Id.* at 460.

23 <sup>18</sup> Shanthi Mendis et al., *Coconut fat and serum lipoproteins: effects of partial*  
24 *replacement with unsaturated fats*, 85 *Brit. J. Nutr.* 583, 583 (2001).

25 <sup>19</sup> USDA Review of the Evidence, *supra* note 9.

26 <sup>20</sup> *Id.*

27  
28 <sup>21</sup> Liebman, Bonnie, *Saturated fats: the big picture*, CENTER FOR SCIENCE IN THE  
PUBLIC INTEREST (Oct. 30, 2021), [https://www.cspinet.org/article/saturated-fats-big-](https://www.cspinet.org/article/saturated-fats-big-picture)  
[picture](https://www.cspinet.org/article/saturated-fats-big-picture).

65. In short, consuming saturated fat increases the risk of CHD and stroke.<sup>22</sup>

## **F. Defendant Violates Identical Federal and State Regulations**

### **a. Federal and State Regulations Are Identical**

66. The FDA oversees the regulation and labeling of food pursuant to the Federal Food, Drug and Cosmetic Act (“FDCA”).

67. The Federal Food, Drug, and Cosmetic Act expressly authorizes state regulations, such as the Sherman Law, that are “identical to the requirement[s]” of the FDCA and federal regulations. *See* 21 U.S.C. § 343-1.

68. California’s Sherman Food, Drug and Cosmetic Law, Cal. Heath & Saf. Code § 110765 et seq. (the “Sherman Law”), incorporates all food labeling regulations promulgated by the FDA under the FDCA. *See e.g.*, Cal. Heath & Saf. Code § 110100(a) (“All food labeling regulations and any amendments to those regulations adopted pursuant to the federal act, in effect on January 1, 1993, or adopted on or after that date shall be the food labeling regulations of this state.”), § 110380 and § 110505.

69. Because the Sherman Law’s requirements are identical to the requirements of the Federal Food, Drug, and Cosmetic Act and FDA regulations the Sherman law is explicitly authorized by the FDCA.

### **b. Regulations Governing the Labeling of Food Products**

70. Defendant’s deceptive statements described herein violate Cal. Health & Safety Code § 110660 and 21 U.S.C. § 343(a), which both deem a food misbranded if its labeling is “false or misleading in any particular.”

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<sup>22</sup> Mendis, *supra* note 18.

71. As described above, the Products' labeling contains numerous statements that are false or misleading because they state, suggest, or imply that it is healthful, conducive to health, and won't detriment health, which render it misbranded.

72. In addition, the Product's labeling is misleading, and thus misbranded, because "it fails to reveal facts that are material in light of other representations." 21 C.F.R § 1.21.

73. Defendant's voluntary and affirmative misrepresentations challenged herein "fail[ed] to reveal facts that are material in light of other representations made or suggested by the statement[s], word[s], design[s], device[s], or any combination thereof," in violation of 21 C.F.R. § 1.21(a)(1). Such omitted facts include the detrimental health consequences of consuming the Products.

74. Defendant also fails to include mandatory disclosure statements that must alert consumers to examine the Nutrition Information because the Product contains high levels of saturated fat. These disclosures are mandatory because the Product contains numerous nutrient content claims, and because the Product contains these high, dangerous levels, they are required so consumers can put these claims in their proper context.

**c. The Products are Misbranded Because the Labeling Makes Unauthorized Nutrient Content Claims on Products Intended for Children under Two Years of Age.**

75. The Products are misbranded because the labeling contains unauthorized nutrient content claims on products intended for children under two years old.

1           76.     FDA regulations explicitly prohibit certain nutrient content claims on  
2 foods intended for children under the age of two. 21 C.F.R. § 101.13(b)(3).

3           77.     Defendant misbrands the Products by making nutrient content claims  
4 that are strictly prohibited by the FDA, and by misleading purchasers into believing  
5 that its Products provide physical health benefits in order to induce parents and  
6 other adults into purchasing the Products for children.  
7

8           78.     The Products are misbranded because they contain nutrient content  
9 claims.  
10

11           79.     According to the regulations, nutrient content claims can be expressed or  
12 implied. 21 C.F.R. § 101.13(b)(1), 21 C.F.R. § 101.13(b)(2).

13           80.     An express nutrient content claim is “any direct statement about the  
14 level (or range) of a nutrient in the food.” 21 C.F.R. § 101.13(b)(1). Further, where  
15 information that is required or permitted to be “declared in nutrition labeling, and  
16 that appears as part of the nutrition label . . . is declared elsewhere on the label or in  
17 labeling, it is a nutrient content claim and is subject to the requirements for nutrient  
18 content claims.” 21 C.F.R. § 101.13(c).  
19

20           81.     Defendant includes the following nutrient content claims on the  
21 Products: “Good Fat from Organic Coconut Oil,” “0g Sugar,” and “healthier.”  
22

23           82.     In addition to being unlawful, the nutrient content claims on the  
24 Products are also misleading.

25           83.     Reasonable consumers rely on the label claims to decide to purchase the  
26 Products for children under two years old. Reasonable consumers shopping in the  
27 baby food aisle of a grocery or online retailer see the Products alongside products  
28

1 intended for children and purchase the Products for their baby or toddler under the  
2 age of two.

3 84. The nutrient content claims on the Products mislead reasonable  
4 consumers into believing the Products will provide physical health benefits for their  
5 children, when in fact the Products are harmful.

6  
7 85. The FDA has long warned that nutrient content claims could be  
8 misleading. For example, in the context of express claims such as “0g Sugar,” in  
9 published guidance the FDA has stated that “since many consumers have a limited  
10 knowledge and understanding of the amounts of nutrients that are recommended for  
11 daily consumption, a statement declaring that the product contained a specified  
12 amount of a nutrient could be misleading.” 56 Fed. Reg. 60421, 60426. This is  
13 especially true in the context of children under two because there are different  
14 recommended daily intakes for nutrients for children 0-12 months; 1-3 years; and 4  
15 years and above.

16  
17 86. FDA has also explained that “[b]y its very presence, such a  
18 [quantitative] statement could give consumers who were unfamiliar with the dietary  
19 recommendations the false impression that the product would assist them in  
20 maintaining healthy dietary practices relative to the amount of the nutrient  
21 consumed when it, in fact, would not.” *Id.*

22  
23 87. The FDA forbids nutrient content claims on products intended for  
24 children under two because “the agency lacks evidence that a more restrictive dietary  
25 pattern for other nutrients such as sodium or an increased intake for nutrients such  
26 as fiber are appropriate and recommended for infants and toddlers.” 56 Fed. Reg.  
27  
28

60421; *see also* 58 Fed. Reg. 33731, 33733. Although it has been nearly thirty years, not much has changed regarding the evidence as explained below.

88. At the time the regulation was implemented, there were Recommended Daily Intakes (“RDI”) and Daily Recommended Values (“DRV”) for most nutrients for children under two. See 58 Fed. Reg. 2302, 2305 (stating there are RDIs for children under two); 58 FR 2206, 2211 (providing the RDIs). Despite knowing the target daily intake of nutrients for these ages, the FDA concluded that it would not be appropriate to promote nutrients on labels for this young group because “relatively little attention has been given” to the dietary patterns of children under two. 56 Fed. Reg. 60421; *see also* 60 Fed. Reg. 67184, 67191.

89. The same is true today. For example, there are still RDIs and DRVs for most nutrients for children under two. Just as in 1991, the RDIs and DRVs of nutrients is different for different ages, with a different set of values for children 0-12 months, 1-3 years old, and 4 and above. 21 C.F.R. § 101.9(c)(8)(4). And just as in 1991, in 2020 a USDA working group concluded “[d]eveloping recommended food patterns for infants and toddlers ages 6 to 24 months is challenging. . . in part because the scientific evidence for many questions is relatively scant.”<sup>23</sup>

90. Children under two have unique dietary needs because they are experiencing huge amounts of growth, but eating relatively little solid food.

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<sup>23</sup> Dietary Guidelines Advisory Committee. 2020. *Scientific Report of the 2020 Dietary Guidelines Advisory Committee: Advisory Report to the Secretary of Agriculture and the Secretary of Health and Human Services* (hereinafter “2020 Scientific Report”); U.S. Department of Agriculture, Agricultural Research Service, Washington, DC. Available at: <https://doi.org/10.52570/DGAC2020>.

1 Therefore, it is important that children under two receive the “most nutrient dense  
2 foods available in the household.”<sup>24</sup>

3 91. Instead of providing a “healthier” product than the competition, the  
4 Products contain dangerously high levels of saturated fat.

5 92. For these reasons, Defendant marketing the Products as providing  
6 physical health benefits for babies and toddlers is misleading to reasonable  
7 consumers and the Products are actually nutritionally harmful for children.

8 93. Defendant’s marketing, advertising, and sale of the Products violates the  
9 false advertising provisions of the Sherman Law (California Health & Safety Code §  
10 110390, et. seq.), including but not limited to:  
11

- 12 a. Section 110390, which makes it unlawful to disseminate false or  
13 misleading food advertisements that include statements on products and  
14 product packaging or labeling or any other medium used to directly or  
15 indirectly induce the purchase of a food product;  
16
- 17 b. Section 110395, which makes it unlawful to manufacture, sell, deliver,  
18 hold, or offer to sell any falsely or misleadingly advertised food; and  
19
- 20 c. . Sections 110398 and 110400, which make it unlawful to advertise  
21 misbranded food or to deliver or proffer for delivery any food that has  
22 been falsely or misleadingly advertised.  
23

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24  
25  
26  
27 <sup>24</sup> Dewey, KG. *The challenge of meeting nutrient needs of infants and young children*  
28 *during the period of complementary feeding: an evolutionary perspective*. J NUTR. 2013  
Dec;143(12):2050-4. doi: 10.3945/jn.113.182527. Epub 2013 Oct 16. PMID: 24132575;  
PMCID: PMC3827643.

94. Defendant's marketing, advertising, and sale of the Products violates the misbranding provisions of the Sherman Law (California Health & Safety Code § 110660, et. seq.), including but not limited to:

- a. Section 110665 (a food is misbranded if its labeling does not conform with the requirements for nutrition labeling as set forth in 21 U.S.C. Sec. 343(q));
- b. Section 110760, which makes it unlawful for any person to manufacture, sell, deliver, hold, or offer for sale any food that is misbranded;
- c. Section 110765, which makes it unlawful for any person to misbrand any food; and
- d. Section 110770, which makes it unlawful for any person to receive in commerce any food that is misbranded or to deliver or proffer for delivery any such food.

95. Defendant has violated 21 U.S.C. § 343(a), and the standards set by FDA regulations, including, but not limited to, 21 C.F.R. §§ 101.13(b), 101.13(c), which have been incorporated by reference in the Sherman Law, by including impermissible nutrient content claims on the labels of foods intended for children less than 2 years of age.

96. A reasonable consumer would rely on the label claims to decide to purchase the Products. For example, Defendant's nutrient content claims mislead a reasonable consumer to believe the Products provide physical health benefits for their child when in fact, the Products are harmful for children under two both nutritionally.

1           97. Defendant intends for and know that consumers will and do rely upon  
2 food labeling statements in making their purchasing decisions. Label claims and  
3 other forms of advertising and marketing drive product sales, particularly if placed  
4 prominently on the front of product packaging, as Defendant has done on the Product  
5 labels.

6           98. Because consumers pay a price premium for Products that have a  
7 nutrient content claim, by labeling the Products as providing nutritional value,  
8 Defendant is able to both increase its sales and retain more profits.

9           99. Defendant engaged in the practices complained of herein to further its  
10 private interests of: (i) increasing sales of its Products while decreasing the sales of  
11 competitors' products that do not make unlawful nutrient content claims, and/or (ii)  
12 commanding a higher price for the Products because consumers will pay more for  
13 them due to consumers' demand for healthful products for their children.

14           100. The market for baby and toddler products continues to grow, and  
15 because Defendant knows consumers rely on the nutrient content claims on the  
16 Product labels, Defendant has an incentive to continue to make such misleading and  
17 unlawful representations.

18           101. Defendant continues to launch new product lines with nutrient content  
19 claims to maintain its competitive edge, making it likely that Defendant will continue  
20 to misleadingly advertise its Products.

21           **d. The Products are Misbranded Because the Product Does**  
22 **not Meet the Requirements to Make the "Healthier"**  
23 **Representation.**  
24

1           102. Under 21 U.S.C. § 343(r)(1)(A), a claim that characterizes the level of a  
 2           nutrient which is of the type required to be in the labeling of the food must be made  
 3           in accordance with a regulation promulgated by the Secretary (or, by delegation,  
 4           FDA) authorizing the use of such a claim. *See also* Cal. Health & Safety Code §  
 5           110670 (“Any food is misbranded if its labeling does not conform with the  
 6           requirements for nutrient content or health claims” set by federal law.).

8           103. Characterizing the level of a nutrient on food labels and the labeling of a  
 9           product without complying with the specific requirements pertaining to nutrient  
 10          content claims for that nutrient renders a product misbranded under 21 U.S.C. §  
 11          343(r)(1)(A).

13          104. The Products are misbranded and misleading because the labeling bears  
 14          nutrient content claims that the Products are “healthier,” but the Product fails to  
 15          meet the requirements for making such implied nutrient content claims as set forth  
 16          in 21 C.F.R. § 101.65(d).

18          105. For example, on each product, the Defendant represents that the  
 19          Products are “healthier.”

20          106. To “use the term ‘healthy’ or related terms (e.g., ‘health,’ ‘healthful,’  
 21          ‘healthfully,’ ‘healthfulness,’ ‘healthier,’ ‘healthiest,’ ‘healthily,’ and ‘healthiness’) as  
 22          an implied nutrient content claim on the label or in labeling of a food that is useful in  
 23          creating a diet that is consistent with dietary recommendations,” a food must satisfy  
 24          specific “conditions for fat, saturated fat, cholesterol, and other nutrients.” 21 C.F.R. §  
 25          101.65(d)(2).  
 26  
 27  
 28

107. The Products are “not specifically listed” in the table contained in 21 C.F.R § 101.65(d)(2)(i), and therefore are governed by section (F) of the table. *See* 101.65(d)(2)(i)(F).

108. Under 21 C.F.R. § 101.65(d)(2)(i)(F), to use a “healthy” term, a food must (1) be “Low fat as defined in § 101.62(b)(2),” (2) be “Low saturated fat as defined in § 101.62(c)(2),” (3) be consistent with “The disclosure level for cholesterol specified in § 101.13(h),” and (4) contain “At least 10 percent of the RDI [recommended daily intake] or the DRV [dietary reference values] per RACC [reference amount customarily consumed] of one or more of vitamin A, vitamin C, calcium, iron, protein or fiber.” *See* 21 C.F.R. § 101.65(d)(2)(i)(F) (incorporating by reference total fat requirement, 21 C.F.R. § 101.62(b)(2), and saturated fat requirement, 21 C.F.R. § 101.62(c)(2)). In addition, the food must comply “with the definition and declaration requirements in this part 101 for any specific nutrient content claim on the label or in labeling.” 21 C.F.R. § 101.65(d)(2)(iii).

109. Section 101.62(b)(2)(i)(B) provides the applicable definition of “low fat” for the Products because they have a RACC (reference amounts customarily consumed) of “30 g or less.”

110. Under section 101.62(b)(2)(i)(B), a food is low fat only if it “contains 3 g or less of fat per reference amount customarily consumed and per 50 g of food.”

111. The Products all contain more than 3 grams of fat per 50 grams. Thus the Products do not meet the total fat requirement in section 101.65(d)(2)(i)(F), and as a result, the use of a “healthy” term renders the Products misbranded.

112. Under section 101.62(c)(2), a food is “low saturated fat” only if it “contains 1 g or less of saturated fatty acids per reference amount customarily consumed and not more than 15 percent of calories from saturated fatty acids.”

113. The Products contain more than 1 gram of saturated fat per RACC or per 50 grams. The Products therefore do not meet the saturated fat requirement in section 101.65(d)(2)(i)(F), and as a result, the use of a “healthy” term renders the Product misbranded.

114. Further, under section 101.13(h), if a food product makes a nutrient content claim, and it exceeds 13.0g of fat, 4.0g of saturated fat, or 60mg of cholesterol, “then that food must bear a statement disclosing that the nutrient exceeding the specified level is present in the food as follows: “See nutrition information for \_\_ content” with the blank filled in with the identity of the nutrient exceeding the specified level, e.g., ‘See nutrition information for fat content.’”

115. The Products far exceed the saturated fat and total fat amounts per serving. Moreover, the Products do not have any disclosure statements. There Products therefore do not meet the disclosure requirements under section 101.13(h), and as a result, the Products are misbranded.

116. Plaintiff and Class Members would not have purchased the Products if they knew the Products were misbranded pursuant to California and federal regulations because its labeling made unauthorized and misleading nutrient content claims and omitted material information and disclosures.

117. To be clear, Plaintiff does not allege any claims pursuant to the FDCA and Sherman Law and relies on these regulations only to the extent they provide a predicate basis for liability under state and common law, as set forth herein.

**e. The Products are Misbranded Because the Defendant Omits Material Information**

118. Despite making prominent nutrient content claims on the Products, Defendant fails to make required statements that protect consumers.

119. Defendant fails to include mandatory disclosure statements that must alert consumers to examine the Nutrition Information because the Product contains high levels of saturated fat.

120. These disclosures are mandatory because the Product contains numerous nutrient content claims, and because the Product contains these high, dangerous levels, they are required so consumers can put these claims in their proper context.

121. Under section 101.13(h), if a food product makes a nutrient content claim, and it exceeds 13.0g of fat, 4.0g of saturated fat, or 60mg of cholesterol, “then that food must bear a statement disclosing that the nutrient exceeding the specified level is present in the food as follows: “See nutrition information for \_\_ content” with the blank filled in with the identity of the nutrient exceeding the specified level, e.g., “See nutrition information for fat content.”

122. As described herein, the Products contain high levels of saturated fat in excess of the threshold amounts.

123. This language fails to appear on all the Products.

**G. The Products are misbranded.**

124. Under FDCA section 403, a food is “misbranded” if “its labeling is false or misleading in any particular.” *See* 21 U.S.C. §§ 343(a).

125. The perceived healthiness of the Products has a material bearing on price and consumer acceptance.

126. Defendant's Products are high in saturated fat at dangerous levels.

127. Thus, Defendant is not permitted to make claims that the Product is healthy or "healthier" than competing products. Additionally, it is not permitted to make any of the nutrient content claims made on the Product.

128. Because the Defendant fails to reveal the basic nature and characterizing properties of the Products, Defendant's Products are not only sold with misleading labeling but also misbranded under Sections 403(a) of the Food Drug & Cosmetic Act ("FDCA"), 21 U.S.C. §§ 343(a), and cannot be legally manufactured, advertised, distributed, or sold in the U.S. as it is currently labeled. *See* 21 U.S.C. § 331.

129. Moreover, California law forbids the misbranding of food in language largely identical to that found in the FDCA.

130. The Products are misbranded under California's Sherman Law, Cal. Health & Safety Code §§ 109875-111915. The Sherman Law expressly incorporates the food labeling requirements set forth in the FDCA, *see* Cal. Health & Safety Code § 110100(a), and provides that any food is misbranded if its nutritional labeling does not conform to FDCA requirements. *See id.* § 110665; *see also id.* § 110670.

131. The Sherman Law further provides that a product is misbranded if its labeling is "false or misleading." *Id.* § 110660. It is a violation of the Sherman Law to advertise any misbranded food, *id.* § 110398; to manufacture, sell, deliver, hold, or offer for sale any food that is misbranded, *id.* § 110760; to misbrand any food, *id.* §

1 110765: or to receive in commerce any food that is misbranded or deliver or proffer it  
2 for delivery, *id.* § 110770.

3 132. By misrepresenting the basic nature and characterizing properties of the  
4 Products, Defendant violates these federal and state regulations and misleads  
5 Plaintiff and other reasonable consumers.

6  
7 **H. Reasonable consumers relied on Defendant's misrepresentations to**  
8 **their detriment.**

9 133. Defendant's deceptive representations and omissions are material in  
10 that a reasonable person would attach importance to such information and would be  
11 induced to act upon such information in making purchase decisions.

12 134. Plaintiff and the Class Members reasonably relied to their detriment on  
13 Defendant's misleading representations and omissions.

14 135. Defendant's illegal, deceptive conduct leads reasonable consumers to  
15 believe that the Products are better, healthier, and more nutritious than competing  
16 products.

17 136. Defendant's false, misleading, and deceptive misrepresentations and  
18 omissions are likely to continue to deceive and mislead reasonable consumers and the  
19 general public, as they have already deceived and misled the Plaintiff and the Class  
20 Members.

21  
22  
23 **I. Defendant's wrongful conduct caused Plaintiffs and the Class**  
24 **Members' injuries.**

25 137. Defendant knows that consumers are willing to pay more for food  
26 products that are represented as healthy, healthful, better for them, and a healthier  
27 alternative to the competition.  
28

138. As a result of these unfair and deceptive practices, Defendant has likely collected millions of dollars from the sale of the Products that it would not have otherwise earned. Plaintiff and Class Members paid money for food items that are not what they purported to be or what they bargained for. They paid a premium for the Products when they could have instead bought other, less expensive products that do not purport to contain the health benefits of Defendant's Products or include the mandatory disclosure language which puts the nutrient content claims in the proper context for consumers.

139. In making the false and misleading representations described herein, Defendant knew and intended that consumers would pay for, and/or pay a premium for, a product labeled and advertised as healthy, healthful, better for them, and a healthier alternative to the competition.

140. As an immediate, direct, and proximate result of Defendant's false and misleading representations, Defendant injured the Plaintiff and the Class Members in that they:

- a. Paid a sum of money for Products that were not what Defendant represented;
- b. Paid a premium price for Products that were not what Defendant represented;
- c. Were deprived of the benefit of the bargain because the Products they purchased were different from what Defendant warranted;
- d. Were deprived of the benefit of the bargain because the Products they purchased had less value than what Defendant represented;
- e. Could not be used for the purpose for which they were purchased; and

1 f. Were of a different quality than what Defendant promised.

2 141. Had Defendant not made the false, misleading, and deceptive  
3 representations, Plaintiff and the Class Members would not have been willing to pay  
4 the same amount for the Products they purchased, and, consequently, Plaintiff and  
5 the Class Members would not have been willing to purchase the Products.  
6

7 142. Plaintiff and the Class Members paid for Products that were purported  
8 to be healthy and healthier than the competition but received Products that consisted  
9 of dangerously high levels of saturated fat. The products Plaintiff and the Class  
10 Members received were worth less than the products for which they paid.  
11

12 143. Based on Defendant's misleading and deceptive representations,  
13 Defendant was able to, and did, charge a premium price for the Products over the cost  
14 of competitive products not bearing the representations.

15 144. Plaintiff and the Class Members all paid money for the Products.  
16 However, Plaintiff and the Class Members did not obtain the full value of the  
17 advertised Products due to Defendant's misrepresentations and omissions. Plaintiff  
18 and the Class Members purchased, purchased more of, and/or paid more for, the  
19 Products than they would have had they known the truth about the Products.  
20 Consequently, Plaintiff and the Class Members have suffered injury in fact and lost  
21 money as a result of Defendant's wrongful conduct.  
22

23 **CLASS DEFINITIONS AND ALLEGATIONS**  
24

25 145. Plaintiff, pursuant to Federal Rule of Civil Procedure 23, brings this  
26 action on behalf of the following classes:  
27  
28

1 a. California Class: All persons who purchased Defendant's Products  
 2 within the State of California and within the applicable statute of  
 3 limitations;

4 b. Nationwide Class: All persons who purchased Defendant's Products  
 5 within the United States and within the applicable statute of limitations  
 6 period (collectively, the "Class," "Classes," and "Class Members").  
 7

8 146. Excluded from the Classes are Defendant, its parents, subsidiaries,  
 9 affiliates, officers, and directors, those who purchased the Products for resale, all  
 10 persons who make a timely election to be excluded from the Classes, the judge to  
 11 whom the case is assigned and any immediate family members thereof, and those  
 12 who assert claims for personal injury.  
 13

14 147. The members of the Classes are so numerous that joinder of all Class  
 15 Members is impracticable. Defendant has sold, at a minimum, hundreds of thousands  
 16 of units of the Products to Class Members.  
 17

18 148. There is a well-defined community of interest in the questions of law and  
 19 fact involved in this case. Questions of law and fact common to the members of the  
 20 putative classes that predominate over questions that may affect individual Class  
 21 Members include, but are not limited to the following:

22 a. whether Defendant misrepresented material facts concerning the  
 23 Products on the packaging of every product;  
 24

25 b. whether Defendant misrepresented material facts concerning the  
 26 Products in print and digital marketing of every product;  
 27

28 c. whether Defendant's conduct was unfair and/or deceptive;

- d. whether Defendant has been unjustly enriched as a result of the unlawful, fraudulent, and unfair conduct alleged in this Complaint such that it would be inequitable for Defendant to retain the benefits conferred upon it by Plaintiff and the Class;
- e. whether Plaintiff and the Class are entitled to equitable and/or injunctive relief;
- f. whether Defendant breached implied and express warranties to Plaintiff and the Class; and
- g. whether Plaintiff and the Class have sustained damages with respect to the claims asserted, and if so, the proper measure of their damages.

149. Plaintiff's claims are typical of those of other Class Members because Plaintiff, like all members of the classes, purchased Defendant's Products bearing the "healthier" and other unauthorized nutrient content claim representations and Plaintiff sustained damages from Defendant's wrongful conduct.

150. Plaintiff will fairly and adequately protect the interests of the Classes and has retained counsel that is experienced in litigating complex class actions.

151. Plaintiff has no interests which conflict with those of the Classes.

152. A class action is superior to any other available means for the fair and efficient adjudication of this controversy, and no unusual difficulties are likely to be encountered in the management of this class action. The damages or other financial detriment suffered by Plaintiff and the other Class Members are relatively small compared to the burden and expense that would be required to individually litigate their claims against Defendant, making it impracticable for Class Members to individually seek redress for Defendant's wrongful conduct. Even if Class Members

could afford individual litigation, the court system could not. Individualized litigation creates a potential for inconsistent or contradictory judgments, and increases the delay and expense to all parties and the court system. By contrast, the class action device presents far fewer management difficulties, and provides the benefits of single adjudication, economies of scale, and comprehensive supervision by a single court.

153. The prerequisites to maintaining a class action for equitable relief are met as Defendant has acted or refused to act on grounds generally applicable to the classes, thereby making appropriate equitable relief with respect to the classes as a whole.

154. The prosecution of separate actions by members of the Classes would create a risk of establishing inconsistent rulings and/or incompatible standards of conduct for Defendant. For example, one court might enjoin Defendant from performing the challenged acts, whereas another might not. Additionally, individual actions could be dispositive of the interests of the classes even where certain Class Members are not parties to such actions.

## **CAUSES OF ACTION**

### **COUNT I**

#### **Violation of California's Unfair Competition Law ("UCL") Business and Professions Code § 17200 et seq. (On Behalf of the California Class)**

155. Plaintiff repeats and realleges each and every allegation contained in the foregoing paragraphs as if fully set forth herein.

156. Plaintiff brings this cause of action pursuant to the UCL on their own behalf and on behalf of all other persons similarly situated.

157. The UCL prohibits “any unlawful, unfair... or fraudulent business act or practice.” Cal. Bus & Prof. Code § 17200.

### **A. Unlawful Prong**

158. The UCL identifies violations of other laws as “unlawful practices that the unfair competition law makes independently actionable.” *Velazquez v. GMAC Mortg. Corp.*, 605 F. Supp. 2d 1049, 1068 (C.D. Cal. 2008).

159. Defendant’s labeling and advertising of the Products, as alleged in the preceding paragraphs, violates California Civil Code Section 1750, et seq. (Consumer Legal Remedies Act), California Business and Professions Code Section 17500, et seq. (False Advertising Law), Cal. Heath & Saf. Code § 110765 et seq. (the “Sherman Law”), and the common law as described herein.

160. Defendant’s packaging, labeling, and advertising of the Products, as alleged in the preceding paragraphs, is false, deceptive, misleading, and unreasonable, and constitutes unlawful conduct.

161. Defendant knew or should have known of their unlawful conduct.

162. As alleged in the preceding paragraphs, the misrepresentations by Defendant detailed above constitute an unlawful business practice within the meaning of the UCL.

163. There were reasonably available alternatives to further Defendant’s legitimate business interests other than the conduct described herein. Defendant could have refrained from misrepresenting the true characteristics of the Products.

164. All of the conduct alleged herein occurred and continues to occur in Defendant’s business. Defendant’s wrongful conduct is part of a pattern or generalized course of conduct repeated on thousands of occasions daily.

1           165. Pursuant to California Business and Professions Code Section 17203,  
2 Plaintiff and the Class seek an order of this Court enjoining Defendant from  
3 continuing to engage, use, or employ its practice of false and deceptive advertising of  
4 the Products. Likewise, Plaintiff and the Class seek an order requiring Defendant to  
5 disclose such misrepresentations, and additionally request an order awarding  
6 Plaintiff restitution of the money wrongfully acquired by Defendant by means of  
7 responsibility attached to Defendant's failure to disclose the existence and  
8 significance of said misrepresentations in an amount to be determined at trial.

10           166. Plaintiff and the Class have suffered injury in fact and have lost money  
11 as a result of Defendant's unlawful conduct. Plaintiff paid an unwarranted premium  
12 for the Product. Plaintiff would not have purchased the Products if Plaintiff had  
13 known that Defendant purposely deceived consumers into believing that the Products  
14 were healthy, healthful, better for them, and a healthier alternative to the  
15 competition.

17           167. As a result of the business acts and practices described above, Plaintiff  
18 and members of the Class, pursuant to § 17203, are entitled to an order enjoining  
19 such future wrongful conduct on the part of Defendant and such other orders and  
20 judgments that may be necessary to disgorge Defendant's ill-gotten gains and to  
21 restore to any person in interest any money paid for the Products as a result of the  
22 wrongful conduct of Defendant.

24           168. Pursuant to Civil Code § 3287(a), Plaintiff and the Class are further  
25 entitled to prejudgment interest as a direct and proximate result of Defendant's  
26 unfair and fraudulent business conduct. The amount on which interest is to be  
27  
28

1 calculated is a sum certain and capable of calculation, and Plaintiff and the  
2 California Class are entitled to interest in an amount according to proof.

3 **B. Unfair Prong**

4 169. Under the UCL a challenged activity is “unfair” when “any injury it  
5 causes outweighs any benefits provided to consumers and the injury is one that the  
6 consumers themselves could not reasonably avoid.” *Camacho v. Auto Club of*  
7 *Southern California*, 142 Cal. App. 4th 1394, 1403 (2006).

9 170. Defendant’s advertising and labeling of the Products as being healthy,  
10 healthful, better for them, and a healthier alternative to the competition, when the  
11 Products contain dangerously high levels of saturated fat, is false, misleading, and  
12 deceptive.

14 171. Defendant’s false advertising of the Products causes injuries to  
15 consumers, who do not receive the promised benefits from the Products in proportion  
16 to their reasonable expectations.

18 172. Through false, misleading, and deceptive labeling of the Products,  
19 Defendant seeks to take advantage of consumers’ desire for healthy food products,  
20 while reaping the financial benefits of manufacturing Products that are not as  
21 healthy as represented.

23 173. When Defendant labels and markets the Products as being healthy,  
24 healthful, better for them, and a healthier alternative to the competition, it provides  
25 false promises to consumers and stifles competition in the marketplace.

27 174. Consumers cannot avoid any of the injuries caused by Defendant’s false  
28 and misleading advertising of the Products.

175. Some courts conduct a balancing test to decide if a challenged activity amounts to unfair conduct under the UCL. The courts “weigh the utility of the defendant’s conduct against the gravity of the harm alleged to the victim.” *Davis v. HSBC Bank Nevada, N.A.*, 691 F. 3d 1152, 1169 (9th Cir. 2012).

176. Defendant’s material misrepresentations and omissions result in financial harm to consumers. Thus, the utility of Defendant’s conduct is vastly outweighed by the gravity of its harm.

177. Some courts require the “unfairness must be tethered to some legislative declared policy or proof of some actual or threatened impact on competition.” *Lozano v. AT&T Wireless Servs. Inc.*, 504 F. 3d 718, 735 (9th Cir. 2007).

178. As described herein, Defendant’s conduct impacts the public health of Americans and the competitive landscape for Defendant’s competitors that act as good faith market participants.

179. Defendant’s advertising and labeling of the Products, as alleged in the preceding paragraphs, is false, deceptive, misleading, and unreasonable, and constitutes unfair conduct.

180. Defendant knew or should have known of its unfair conduct.

181. As alleged in the preceding paragraphs, the material misrepresentations by Defendant detailed above constitute an unfair business practice within the meaning of the UCL.

182. There were reasonably available alternatives to further Defendant’s legitimate business interests other than the conduct described herein. Defendant could have marketed the Products without making any false and deceptive statements about the Products’ ingredients.

1 183. All of the conduct alleged herein occurs and continues to occur in  
2 Defendant's business. Defendant's wrongful conduct is part of a pattern or  
3 generalized course of conduct repeated on hundreds of occasions daily.

4 184. Pursuant to Business & Professions Code Section 17203, Plaintiff and  
5 the Class seek an order of this Court enjoining Defendant from continuing to engage,  
6 use, or employ its practice of false and deceptive advertising and labeling of the  
7 Products. Plaintiff and Class Members additionally request an order awarding  
8 Plaintiff and Class Members restitution of the money wrongfully acquired by  
9 Defendant by means of responsibility attached to Defendant's failure to disclose the  
10 existence and significance of said misrepresentations in an amount to be determined  
11 at trial.  
12

13  
14 185. Plaintiff and the Class have suffered injury in fact and have lost money  
15 as a result of Defendant's unfair conduct. Plaintiff paid an unwarranted premium for  
16 the Products.  
17

### 18 **C. Fraudulent Prong**

19 186. The UCL considers conduct fraudulent and prohibits said conduct if it is  
20 likely to deceive members of the public. *Bank of the West v. Superior Court*, 2 Cal. 4th  
21 1254, 1267 (1992).

22 187. Defendant's labeling and advertising of the Products as being healthy,  
23 healthful, better for them, and a healthier alternative to the competition is likely to  
24 deceive members of the public into believing that the Products are healthier and  
25 better for consumers than they are in reality.  
26  
27  
28

1           188. Defendant’s advertising of the Products, as alleged in the preceding  
2 paragraphs, is false, deceptive, misleading, and unreasonable and constitutes  
3 fraudulent conduct.

4           189. Defendant knew or should have known of its fraudulent conduct.

5           190. As alleged in the preceding paragraphs, the material misrepresentations  
6 and omissions by Defendant detailed above constitute a fraudulent business practice  
7 in violation of the UCL.  
8

9           191. There were reasonably available alternatives to further Defendant’s  
10 legitimate business interests, other than the conduct described herein. Defendant  
11 could have refrained from marketing and labeling the Products as being healthy,  
12 healthful, better for them, and a healthier alternative to the competition.  
13

14           192. All of the conduct alleged herein occurs and continues to occur in  
15 Defendant’s business. Defendant’s wrongful conduct is part of a pattern or  
16 generalized course of conduct repeated on hundreds of occasions daily.  
17

18           193. Pursuant to Business & Professions Code Section 17203, Plaintiff and  
19 the Class seek an order of this Court enjoining Defendant from continuing to engage,  
20 use, or employ its practice of false and deceptive advertising of the Products.  
21 Likewise, Plaintiff and the Class seek an order requiring Defendant to disclose such  
22 misrepresentations, and additionally request an order awarding Plaintiff restitution  
23 of the money wrongfully acquired by Defendant by means of responsibility attached  
24 to Defendant’s failure to disclose the existence and significance of said  
25 misrepresentations in an amount to be determined at trial.  
26

27           194. Plaintiff and the Class have suffered injury in fact and have lost money  
28 as a result of Defendant’s fraudulent conduct. Plaintiff and the Class paid an

1 unwarranted premium for the Products. Plaintiff and the Class would not have  
 2 purchased the Products if they had known that the Products were not healthy,  
 3 healthful, better for them, and a healthier alternative to the competition as  
 4 represented by Defendant.

5  
 6 **COUNT II**  
 7 **Violation of California's False Advertising Law ("FAL")**  
 8 **Business and Professions Code § 17500 et seq.**  
 9 **(On Behalf of the California Class)**

10 195. Plaintiff repeats and realleges each and every allegation contained in  
 11 the foregoing paragraphs as if fully set forth herein.

12 196. Plaintiff brings this cause of action pursuant to the FAL on their own  
 13 behalf and on behalf of all other persons similarly situated.

14 197. The FAL makes it "unlawful for any person to make or disseminate or  
 15 cause to be made or disseminated before the public in this state, in any advertising  
 16 device or in any other manner or means whatever, including over the Internet, any  
 17 statement, concerning personal property or services, professional or otherwise, or  
 18 performance or disposition thereof, which is untrue or misleading and which is  
 19 known, or which by the exercise of reasonable care should be known, to be untrue or  
 20 misleading."

21 198. Defendant knowingly disseminated misleading claims regarding the  
 22 Products in order to mislead the public about the health benefits of the Products.

23 199. Defendant controlled the labeling, packaging, production and  
 24 advertising of the Products. Defendant knew or should have known, through the  
 25 exercise of reasonable care, that its representations and omissions about the  
 26  
 27  
 28

1 characteristics and ingredients of the Products were untrue, deceptive, and  
2 misleading.

3 200. Defendant understands that the public values “healthy” representations,  
4 and this is shown by the numerous statements that are prominently featured  
5 throughout the Products’ packaging.

6 201. Defendant’s actions in violation of the FAL were false and misleading  
7 such that the general public is and was likely to be deceived.

8 202. As a direct and proximate result of Defendant’s conduct alleged herein  
9 in violation of the FAL, Plaintiff and members of the Class, pursuant to § 17535, are  
10 entitled to an order of this Court enjoining such future wrongful conduct on the part  
11 of Defendant, and requiring Defendant to disclose the true nature of its  
12 misrepresentations.

13 203. Plaintiff and the Class have suffered injury in fact and have lost money  
14 as a result of Defendant’s false representations. Plaintiff purchased the Products in  
15 reliance upon the claims and omissions by Defendant that the Products are healthy,  
16 healthful, better for them, and a healthier alternative to the competition, as  
17 represented by Defendant’s labeling and advertising. Plaintiff would not have  
18 purchased the Products if she had known that the claims and advertising as  
19 described herein were false and misleading.

20 204. Plaintiff and members of the Class also request an order requiring  
21 Defendant to disgorge its ill-gotten gains and/or award full restitution of all monies  
22 wrongfully acquired by Defendant by means of such acts of false advertising, plus  
23 interests and attorneys’ fees.  
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**COUNT III**  
**Violation of California’s Consumer Legal Remedies Act (“CLRA”)**  
**Business and Professions Code § 1750 et seq.**  
**(Injunctive Relief Only)**  
**(On Behalf of the California Class)**

205. Plaintiff repeats and realleges each and every allegation contained in the foregoing paragraphs as if fully set forth herein.

206. Plaintiff brings this claim individually and on behalf of the members of the proposed California Class against the Defendant.

207. At all times relevant hereto, Plaintiff and members of the California Class were “consumer[s],” as defined in Civil Code section 1761(d).

208. At all times relevant hereto, Defendant is a “person,” as defined in Civil Code section 1761(c).

209. At all times relevant hereto, the Products manufactured, marketed, advertised, and sold by Defendant constituted “goods,” as defined in Civil Code section 1761(a).

210. The purchases of the Products by Plaintiff and members of the California Class were and are “transactions” within the meaning of Civil Code section 1761(e).

211. Defendant disseminated, or caused to be disseminated, through its packaging, labeling, marketing and advertising misrepresentations that the Products were healthier, healthy, and healthful.

212. Defendant’s representations violate the CLRA in at least the following respects:

- a. In violation of Civil Code § 1770(a)(5), Defendant represented that the Products have characteristics, ingredients, uses, benefits, and quantities which they do not have;
- b. In violation of Civil Code § 1770(a)(7), Defendant represented that the Products are of a particular standard, quality, or grade, which they are not; and
- c. In violation of Civil Code § 1770(a)(9), Defendant advertised the Products with an intent not to sell the products as advertised.

213. Pursuant to the provisions of Cal. Civ. Code § 1782(a), Plaintiff provided notice to Defendant of the alleged violations of the CLRA, demanding that Defendant correct such violations, and providing it with the opportunity to correct its business practices. Notice was sent via certified mail, return receipt requested on March 31, 2023. As of the date of filing this complaint, Defendant has not responded. Accordingly, if after 30 days no satisfactory response to resolve this litigation on a class-wide basis has been received, Plaintiff will seek leave to amend this request to seek restitution and actual damages as provided by the CLRA.

214. Pursuant to California Civil Code § 1780, Plaintiff seeks injunctive relief, reasonable attorneys' fees and costs, and any other relief that the Court deems proper.

215. Defendant knew or should have known that the Products did not contain the claimed characteristics because Defendant manufactured, marketed and sold the Products without those characteristics that they claimed. Defendant knew or should have known that the representations about The Products as described herein violated consumer protection laws, and that these statements would be relied upon by Plaintiff and members of the California Class.

216. Defendant's actions as described herein were done with conscious disregard of Plaintiff's and California Class Members' rights and was wanton and malicious.

217. Defendant's wrongful business practices constituted, and constitute, a continuing course of conduct in violation of the CLRA since Defendant is still representing that their Products have characteristics which they do not have.

**COUNT IV**  
**Unjust Enrichment**  
**(On Behalf of the Nationwide Class)**

218. Plaintiff repeats and realleges each and every allegation contained in the foregoing paragraphs as if fully set forth herein.

219. By means of Defendant's wrongful conduct alleged herein, Defendant knowingly sold the Products to Plaintiff and Class Members in a manner that was unfair, unconscionable, and oppressive.

220. Defendant knowingly received and retained wrongful benefits and funds from Plaintiff and the Class Members. In so doing, Defendant acted with conscious disregard for the rights of Plaintiff and members of the Class.

221. As a result of Defendant's wrongful conduct as alleged herein, Defendant has been unjustly enriched at the expense of, and to the detriment of, Plaintiff and members of the Class.

222. Defendant's unjust enrichment is traceable to, and resulted directly and proximately from, the conduct alleged herein.

223. Under the common law doctrine of unjust enrichment, it is inequitable for Defendant to be permitted to retain the benefits it received, without justification, from selling the Products to Plaintiff and members of the Class in an unfair, unconscionable, and oppressive manner. Defendant's retention of such funds under such circumstances making it inequitable to do so constitutes unjust enrichment.

224. The financial benefits derived by Defendant rightfully belong to Plaintiff and members of the Class. Defendant should be compelled to return in a common fund for the benefit of Plaintiff and members of the Class all wrongful or inequitable proceeds received by Defendant.

### **RELIEF DEMANDED**

WHEREFORE, Plaintiff, individually and on behalf the Class Members, seeks judgment and relief against Defendant, as follows:

- a) For an order declaring: (i) this is a class action pursuant to Rule 23 of the Federal Rules of Civil Procedure on behalf of the proposed Classes described herein; and (ii) appointing Plaintiff to serve as representative for the Classes and Plaintiff's counsel to serve as Class Counsel;
- b) For an order enjoining Defendant from continuing to engage in the unlawful conduct set forth herein;
- c) For an order awarding restitution of the monies Defendant wrongfully acquired by its illegal and deceptive conduct;
- d) For an order requiring disgorgement of the monies Defendant wrongfully acquired by its illegal and deceptive conduct;
- e) For compensatory and punitive damages, including actual and statutory damages, arising from Defendant's wrongful conduct and illegal conduct;
- f) For an award of reasonable attorneys' fees and costs and expenses incurred in the course of prosecuting this action; and
- g) For such other and further relief as the Court deems just and proper.

### **JURY TRIAL DEMAND**

Plaintiff demands a jury trial on all causes of action so triable.

1 Dated: March 31, 2023

2 **Good Gustafson Aumais LLP**

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4 J. Ryan Gustafson (Cal. Bar No.220802)  
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